

## Scorecard on Decision-making Matrix

- Have I ever made a business decision based purely on gut feeling? How did that turn out?
- When faced with multiple options, do I often feel overwhelmed or unsure about which path to take?
- Have I experienced decision fatigue from making too many choices without a clear system?
- Can I recall a time when I made a rushed decision that I later regretted? What could I have done differently?
- How would it feel to have a clear, structured approach like a decision-making matrix to guide my decisions?
- Do I understand how the decision-making matrix works and how it can simplify complex choices?
- Have I ever used a decision-making matrix template before? If yes, how effective was it?
- Am I familiar with the difference between the Decision-Making Matrix CPI and a prioritization matrix?
- What are the key criteria I currently use when making important business decisions? Are they clearly defined or just based on intuition?
- Do I know how to assess risks in my business decisions using a structured tool like the decision-making matrix?
- How confident do I feel in my ability to make strategic decisions for my business right now?
- Do I have a reliable process for evaluating opportunities and risks, or do I tend to improvise?
- Have I ever struggled to prioritize tasks and projects? Could a prioritization matrix for decision-making help me solve that?
- What specific business areas (e.g., marketing, hiring, product development) would benefit most from using a decision-making matrix?
- Am I willing to invest time in learning how to use a decision-making matrix to improve my decision-making skills?