## **Scorecard on Coaching Techniques**

- Does the introduction clearly state the purpose of the article and set the stage for what you will learn?
- How effectively does the introduction outline the importance of coaching in entrepreneurship?
- Does it provide a compelling reason to continue reading?
- Does the introduction capture your interest and make you want to read more?
- How relatable and engaging did you find the opening paragraphs?
- Is the concept of a coaching framework explained clearly?
- How well do you understand the CLEAR model after reading the article?
- Do you see how this framework can structure the coaching process?
- Are the real-life examples relevant and helpful in illustrating the CLEAR model's application?
- Do these examples make the framework more understandable and relatable?
- Are the 5 R's of coaching (Rapport, Responsibility, Respect, Reflective Listening, Results) covered thoroughly?
- Do you understand the importance of each principle in the coaching process?
- Can you see how these principles might be applied in your own coaching or entrepreneurial context?
- Are the 5 C's of coaching (Communication, Commitment, Clarity, Challenge, Confidence) clearly explained?
- Do you feel you have a good grasp of each element after reading the article?
- Does the article flow logically from one section to the next?
- Is there a clear progression of ideas that makes the article easy to follow?
- Is the article detailed and informative without being overwhelming?

- Does it strike a good balance between explanation and practical examples?
- Does the article make you feel personally connected to the topic?
- How well does it address your needs and interests as an entrepreneur or someone interested in coaching?
- Are there clear, actionable takeaways that you can apply to your own entrepreneurial journey or coaching practice?
- What specific insights or strategies did you find most valuable?
- Does the article leave you feeling inspired and motivated to apply what you've learned?
- How motivated do you feel to implement these coaching techniques and principles in your work?